

Southern Africa's leading mobile banking event



Mobile Banking

Southern Africa



Conference & Exhibition

13, 14 & 15 March 2012

Indaba Hotel, Fourways, Johannesburg

Speaker Companies

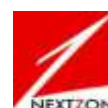


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G:ENESIS

PUBLIC GROUP



Your expert speaker panel includes insights from:

- ✦ Hannes van Rensburg, Chief Executive Officer, Fundamo (South Africa)
- ✦ Pieter de Villiers, Chief Executive Officer, Clickatell (South Africa)
- ✦ Jaiqi Sun, Research Analyst, Frost & Sullivan (South Africa)
- ✦ Jean-Philippe Betoine, President, CASSIS International, (France)
- ✦ Graeme Holmes, Head: Consumer Cards, Nedbank (South Africa)
- ✦ George Chirwa, Divisional Executive: Self Service Banking, Nedbank (South Africa)
- ✦ Brian Jooste, Chief Executive Officer, The Blue Group (South Africa)
- ✦ Brian Richardson, Chief Executive Officer, Wizzit (South Africa)
- ✦ Christoph Stork, Senior Researcher, Research ICT Africa (South Africa)
- ✦ Emmanuel Okoegwale, Principal Associate, Mobile Money Africa (Nigeria)
- ✦ Barry Coetzee, Chief Executive Officer, iVeri (South Africa)
- ✦ Peter Ejiolor, Chief Executive Officer, Priceworth Business Connections (Nigeria)
- ✦ Arno du Toit, Chief Commercialization Officer, Virtual Mobile Technologies (South Africa)
- ✦ Yaron Assabi, Chief Executive Officer, Digital Solutions Group (South Africa)
- ✦ Macauley Atasi, Chief Executive Officer, Nextzon (Nigeria)
- ✦ Patrick Le Roux, Co-founder, South African Near Field Initiative (South Africa)
- ✦ Agosta Liko, Founder, PesaPal (Kenya)
- ✦ Judson Welsh, Chief Executive Officer, AIMS (Ghana)
- ✦ Dave Parratt, Head: New Business Development, Oltio (South Africa)
- ✦ Dr. David Fraser, Group Chief Technical Officer, Blue Label Telecoms (South Africa)
- ✦ Douglas Mboweni, Chief Executive Officer, Econet (Zimbabwe)
- ✦ Cloud Nhau, Manager: Virtual Banking, Kingdom Bank (Zimbabwe)
- ✦ Amanda Nightingale, Product Manager: Mobile Banking and Payments, S1 (South Africa)
- ✦ Mechel Campbell, Senior Regional AML/CDD Advisor, Consumer Banking, Africa, Standard Chartered Bank (South Africa)
- ✦ Josephat Mutepfa, Senior Executive: National Payments Systems, Reserve Bank of Zimbabwe (Zimbabwe)
- ✦ George Kaloutas, Sales Manager: Mobile Solutions, Financial Sector, NCR Corporation (Greece)
- ✦ Professor Gerhard Coetzee, Director, Centre for Inclusive Banking in Africa, University of Pretoria (South Africa)
- ✦ Mohammed Akoojee, Chief Financial Officer, Integrated Processing Solutions (South Africa)



Over 16 local speakers, 11 international speakers, 10 panelists, streams, adjacent exhibition & all-new programme.

Media partners:



Next phase of mobile financial services is steaming ahead...

With MTN surging to 5,7 million mobile money customers, FNB topping 3 million users, MPesa voted as one of the top five mobile inventions, and 37% of South Africans with a cell phones already using mobile banking services, mobile banking is surging ahead with rapid speed.

So now that major banks, telcos and other service providers have taken the initial steps in developing technologies, strategies and infrastructure for mobile banking, what is the next phase for mobile financial services?

With emerging markets outpacing the West in usage and demand for mobile banking, is Southern Africa and Africa as a whole prepared for what lies ahead as mobile banking explodes in more and more countries?

Customers are not just hoping for, but expecting more sophisticated services such as location-based services, corporate mobile banking, remote deposit capture and most importantly, mobile payments.

Smaller and more recent entrants into the mobile banking industry learn from bigger more established financial institutions and service providers. It also doesn't end there: as competition increases, these newer entrants also look to gain competitive advantages by implementing more superior and advanced mobile banking services.

Another question is who regulates what? Interoperability between all major role-players brings us to the issues of regulation. Taking a closer look at laws and regulations that govern the mobile banking industry we analyze possible issues, loopholes and inadequacies in existing regulation during the three day event.

With senior executives from across Africa addressing the conference, attending will give delegates the perfect opportunity to interact with banking professionals who are in charge of mobile banking and mobile payments. Other executives include professionals from telcos, mobile operators, emerging application developers and key industry analysts.

This year's event with a revamped programme offers a comprehensive and multi-faceted agenda relevant to all professionals in the mobile banking industry. The conference features 28 top class speakers, 10 panelists, 2 panel discussions, streams, and an adjacent exhibition.

We invite all professionals dealing with mobile banking from both the banking and non-banking industries as well as service providers to attend this high powered event.

TCI's track record in organizing top-class events for the banking community speaks for itself. Our recent Payments Southern Africa Conference and Exhibition attracted over 250 delegates from all over Africa.

Join us once again as TCI brings you another top class financial event.

Why market your company at the Mobile Banking Conference & Exhibition 2012?

All events organised by Trade Conferences International are known for bringing representatives from top companies in Southern Africa together. Our financial events this year alone were attended by more than 550 attendees - all representatives of top industry players.

It creates a unique platform for sponsors and exhibitors to reach high powered delegates and receive maximum exposure to their products and service, therefore also allowing excellent networking opportunities.

With opportunity packages starting below R5 000, it provides a cost effective way to balance your marketing budget.

Benefits of sponsoring or exhibiting:

- * position your company as a leader in the mobile banking industry in Southern Africa
- * gain access to a high quality audience representative of major companies dealing with mobile banking
- * launch new products and services aimed at the financial sector
- * create, maintain and enhance brand awareness
- * generate sales leads
- * foster relationships with current and future clients

Don't loose out to your competition. If you are a service provider playing in the mobile banking space, contact Ryno van Ellewee or Sharlee Vickery on 011 803-009 for more detail regarding sponsoring or exhibiting. Find out how WE bring the right people to you!!!

Quotes from a few delegates who attended the Mobile Banking Conference and Exhibition 2011



"Good and interesting audience and excellent topics"
- Ali Abbas Sikander, TAMEER BANK

"Good conference"
- Tinus Oberholtster, EVESIS SOFTWARE



"The conference was very well organized. It had diverse topics but very relevant to mobile banking. The presentations were thought provoking, highly informative and well done" - Mpho Moyo, RESEARCH ICT AFRICA

"I really gained value in attending this conference"
- Graig Niven, Standard Bank



"Very well organized"
- Lucas Ponderane, GAPI.SI

"All the personnel involved are absolutely professional and extremely accommodating, you all rock" - Gary Mael I gue, MICROWORKS

"Organizer was very helpful and professional"
- Nobusi Mabuto, SOUTH AFRICAN POST OFFICE



"Excellent and well done - it had everything" - Kevin Naicker, DYNAMIC VISUAL TECHNOLOGY



"Very holistic presentations-well spread and good variety, very good slide content, the best Mobile Banking Conference I attended so far" - Michael Botha, ABSA

"The dynamics that make up mobile banking is varied and have never before seen such openness around information" - Tumi Motona, Nedbank

"Very good quality of speakers and presentations, TCI was also very accommodating"
- Amanda le Roux, Mascom



"Outstanding service by staff to make sure we are well looked after" - Mark Hyman, MERRYFINANCIAL SERVICES

DAY 1 t UEsd ay 13 Mar ch 2012

08:15 Registration and morning refreshments
08:50 Opening remarks

OVERVIEW

09:00 **Mobile banking - from a possibility in a glass tower to a REAL solution on the ground**

- is our understanding real to what is needed?
- is technology really that important?
- partnerships for real solutions
- transactional capabilities and impact on financial ecosystems
- opportunities for those not on the ground

Bian Jooste, Chief Executive Officer, The Blue Group (South Africa)

09:35 **Mobile banking - the good... the bad... and the ugly!**

- hype and the reality
- challenges
- opportunities
- the way forward

Brian Richardson, Chief Executive Officer, Wizzit (South Africa)

10:10 **The mobile playing field**

- mobile banking and payments landscape
- mobile access channels
- NFC
- mobile wallets

Amanda Nightingale, Product Manager: Mobile Banking and Payments, S1 Corporation (South Africa)

10:45 **Mid-morning refreshments**

11:20 **How to get the informal sector to switch from cash to mobile money**

- why consumers want mobile service at lower fees and with personal benefits based on usage
- cash is not king, it is dangerous - bad for the environment and expensive
- mobile: the ideal platform for micro-payments
- relevant technology can change behavior
- big difference of small change

Yaron Assabi, Chief Executive Officer, Digital Solutions Group South Africa)

11:55 **Transacting in the mobile world**

Mohammed Akoojee, Chief Financial Officer, Integrated Processing Solutions (South Africa)

12:30 **Lunch**

13:20 **CASE STUDY: Nedbank's experience in setting up and running a mobile money product**

- challenges in setting up a mobile money network
- opportunities for financial institutions
- lessons learnt along the journey

George Chirwa, Head: Nedbank Digital (Retail), Nedbank (South Africa)

13:55 **Debit card or debit phone? Using the phone as a PIN pad when making card-not-present payments**

Dave Parrat, Head: New Business Development, Oltio (South Africa)

INFRASTRUCTURE

14:30 **Building a sustainable mobile money ecosystem**

- understanding the need of the consumer
- hand holding the regulator
- choosing the right partners
- developing agency networks and management
- incentivising all stakeholders along the value chain

Emmanuel Okoegwale, Principal Associate, Mobile Money Africa (Nigeria)

15:05 **Mid-afternoon refreshments**

15:30 **Winning models in agency network for the emerging mobile money**

- introduction

- agency network
 - mobile money
 - importance of agency network to mobile money operators
 - building a winning agency network
 - some points to note from the regulator
 - criteria / conditions for an efficient agency network
 - appropriate incentivisation of agents
 - a winning model for the African market
- Macauley Atasia, Chief Executive Officer, Nextzon (Nigeria)**

16.05 **Future of mobile banking in the SADC region**

Panel discussion

- Moderator: Abby Wakama, Chief Executive Officer, IT News Africa
- Duncan Arthur, Counsel: Payments, ABSA
- Dr Alice Maree, Senior Manager: Information, SABRIC
- Arthur Goldstuck, Managing Director, World Wide Worx
- Fred Roed, Chief Executive Officer, World Wide Creative

16:50 **End of day 1**

DAY 2 WEDNESd ay 14 Mar ch 2012

08:00 **Morning refreshments**

08:50 **Opening remarks**

MOBILE BANKING INNOVATION

09:00 **Creating new multichannel experiences through mobile banking**

- multichannel strategy
- multichannel consumer experiences
- personalised customer experience
- transforming traditional delivery channels
- trends in the mobile banking space

George Kaloutas, Sales Manager Mobile Solutions, Financial Sector, NCR Corporation (Greece)

09:35 **Key success factors for the deployment and operation of a Mobile Money Transfer system incorporating the role of MMT in financial inclusion**

- MMT business objectives
- critical success factors
- mobile money risks
- business and operational strategy
- technical strategy
- sales, distribution & marketing strategy

Douglas Mboweni, Chief Executive Officer, Econet (Zimbabwe)

10:10 **During this Mobile Money value chain dilemma, cash remains king**

- what is regarded as Mobile Money?
- why does it proliferate in some markets and not in others?
- what will it take to tip the scale and accelerate adoption?
- emerging markets vs. developed markets
- will cash continue to win?

Pieter de Villiers, Chief Executive Officer, Clickatell (South Africa)

10:45 **Mid-morning refreshments**

11:10 **TSM - at the heart of mobile and payment disruptions**

- NFC convergence - a highly disruptive context
- about IDs and men - the battle for credentials
- the TSM experience - a mature model
- futurology - playing the 'what if' game with most probable scenarios

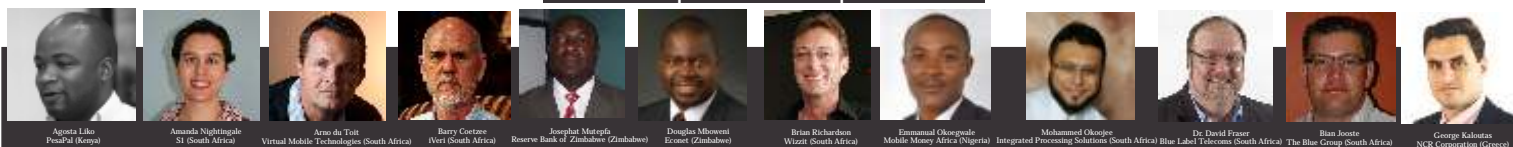
Jean-Philippe Betoine, President, CASSIS International, (France)

11:45 **Mobile money - what's next?**

- challenges of banks in Africa to extend financial services to the poor and the informal sector
- how mobile money currently addresses this service gap partly
- how mobile money can be used as a tool to extend formal financial services to the poor and the informal sector
- describing how mobile money can push the boundaries of financial intermediation

Christoph Stork, Senior Researcher, Research ICT Africa (South Africa)

Our top class speakers



Agosta Liku
PesaPal (Kenya)

Amanda Nightingale
S1 (South Africa)

Arno du Toit
Virtual Mobile Technologies (South Africa)

Barry Coetsee
West (South Africa)

Joseph Mutegwa
Reserve Bank of Zimbabwe (Zimbabwe)

Douglas Mboweni
Econet (Zimbabwe)

Brian Richardson
Wizzit (South Africa)

Emmanuel Okoegwale
Mobile Money Africa (Nigeria)

Mohammed Akoojee
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Dr. David Fraser
Blue Label Telecoms (South Africa)

Bian Jooste
The Blue Group (South Africa)

George Kaloutas
NCR Corporation (Greece)

Our top class speakers



12:20 New commerce - ecommerce in Africa

- PesaPal background
- mobile banking in commerce
- trends in African ecommerce
- technology and the future

Agosta Liko, Founder, PasaPal (Kenya)

09:00 Opportunities in the mobile payment market in Sub Saharan Africa

- overview of the mobile payment market in Sub Saharan Africa
- market drivers and restraints
- opportunities to drive revenues and reduce costs
- strategic best practices

Jaiqi Sun, Research Analyst, Frost & Sullivan (South Africa)

12:55 Is technology driven by banks or by service providers?

- Vanessa Clark, Co-founder, Mobiflock (South Africa)
- Julie Tomlinson, Senior Practice Director, Sybase (South Africa)
- Richard Ketley, Partner, Genesis Analytics (South Africa)
- David Reynders, Managing Director, POCIT (South Africa)

Panel discussion

09:35 Mobile payments in (South) Africa - widespread consumer adoption will take much longer than you think!

- mass adoption of the mobile phone for consumer payments still going to take time
- influence of the low rate of technological innovation and adoption in the payments industry
- relationship between payments innovation and "coalition" cooperation
- mass consumer adoption vs. payment innovation delivered by the coalition"?
- expediting adoption and achieving the economic and social benefits of this adoption

Graeme Holmes, Head: Consumer Card, Nedbank (South Africa)

13:40 Lunch

STREAM 1 - MOBILE BANKING TECHNOLOGY

14:30 Mobile banking technology

- available technologies for mobile banking
- handset compatibility
- MEAP vs Point Solutions
- enterprise mobile strategy vs adhoc development
- keeping existing solutions relevant

Arno du Toit, Chief Communications Officer, Virtual Mobile Technologies (South Africa)

15:05 To NFC, or not to NFC? that is the question

- what NFC is and what NFC isn't
- why NFC can be different from what's gone before?
- the eco-system and its key to NFC success
- keys to ignition strategies for NFC
- what's next for NFC?
- NFC show and tell (time permitting)

Dr David Fraser, Group Chief Technical Officer, Blue Label Telecoms (South Africa)

15:40 NFC - the South African roadmap

- NFC pilots and lessons learnt
- what is needed for commercial deployment
- the road ahead

Patrick Le Roux, Co-founder, South African Near Field Initiative (South Africa)

STREAM 2 - SECURITY, GOVERNANCE & COMPLIANCE

14:30 Mobile banking - simplifying security & regulatory standards compliance

- why you need regulatory compliances
- what are mobile banking security standards?
- common mistakes and why projects fail
- requirements for success
- benefits to the business

Peter Ejifor, Chief Executive Officer, Priceworth Business Connections (Nigeria)

15:05 Regulatory frameworks surrounding mobile banking

- oversight of retail payments
- striking a balance between technological innovation and regulatory environment
- challenges in regulation
- consumer protection issues

Josephat Mutepfa, Senior Executive: National Payments Systems, Reserve Bank of Zimbabwe (Zimbabwe)

15:40 Overview of compliance issues faced in Southern Africa from a mobile perspective

Mechel Campbell, Senior Regional AML/CDD Advisor, Consumer Banking - Africa, Standard Chartered Bank, (South Africa)

16:15 Mid-afternoon refreshments

16:30 End of day 2

10:10 Open loop mobile payments

- current status of closed loop mobile payments
- benefits and motivation for interconnecting payment systems
- key success factors to achieve inter-operability
- role that card associations (particularly Visa) can play
- future scenarios

Hannes van Rensburg, Chief Executive officer, Fundamo (South Africa)

10:45 Mid-morning refreshments

11:10 Mobile retail payments

- why mobile in retail is the 'next thing'
- how will it work?
- ubiquity
- settlement and risk

Barry Coetzee, Chief Executive Officer, iVeri (South Africa)

11:45 Using mobile telephony to mitigate risks in pre-export financing:

- need for credit by processors
- possibility of suppliers benefitting from mobile notification of trade settlements
- suppliers and processors feeling more comfortable with a mobile payment notification vs cash outlays
- benefits:
 - increased efficiency in terms of less costs and less travel time to make payments
 - holding funds in bank accounts is safer than in villages
 - banks should be more willing to lend to processors for purchases of raw materials

Judson Welsh, Chief Executive Officer, AIMS (Ghana)

FUTURE OF MOBILE BANKING

12: 20 Opportunities: untapped mobile banking markets (Zimbabwean Market)

- current mobile banking market status
- enhanced revenue generation
- banking the unbanked and under banked
- improved revenue collections for governments
- mobile banking interbank switch - banking flexibility
- collaboration between mobile network operators and financial institutions
- integration with international money transfer agents

Cloud Nhau, Manager: Virtual Banking, Kingdom Bank (Zimbabwe)

12:55 Future of inclusive finance in Africa

- from micro finance to financial inclusion - revision of history
- FI - challenges and opportunities
- through the responsible finance filter
- branchless banking as FI strategy
- mobile phone based banking within branchless banking
- branchless banking challenges
- partnerships
- observations

Professor Gerhard Coetzee, Director: Centre for Inclusive Banking in Africa, University of Pretoria (South Africa)

13:30 Lunch

14:20 End of day 3

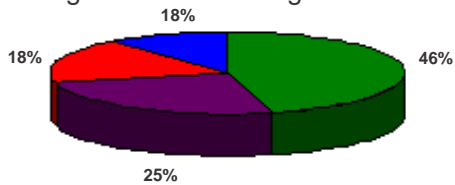
DAY 3 Thursday
15 March 2012

08:00 Morning refreshments

08:50 Opening remarks

MOBILE PAYMENTS

Why delegates are attending TCI conferences



- Interesting programme and topics
- Networked possibilities
- Booked by organisation
- Top-class speakers

Upcoming conferences 2012:

LOYALTY & REWARDS CONFERENCE & EXHIBITION
acquire, retain, reward
29 February, 1 & 2 March 2012
Indaba Hotel, Fourways, Johannesburg

Governance, Risk & Compliance
Conference
28 & 29 March 2012
Indaba Hotel, Fourways, Johannesburg

Architecture
Conference
14, 15 & 16 February 2012
Cape Town

Call Centres
Conference
15 & 16 February 2012
Cape Town

WHO SHOULD ATTEND?

It would be beneficial for personnel in the banking sector and mobile banking service providers dealing with the following to attend this high powered event:

- technology
- mobile banking
- channel management
- inclusive banking
- internet and online banking
- electronic banking
- low-income and community banking
- payments
- innovation and technology
- digital channels
- customer service
- e-Channels
- ATM's
- cards
- self-service banking
- IT
- transactional banking
- research
- product development and
- telecommunication
- service delivery
- retail
- micro lending

About Trade Conferences International

Established in 2001, TCI is your financial and technology event organizer of choice. We understand technology and finance and have the ability to identify the right issues to bring delegates informative events.

TCI has organised more than 200 events in the last nine years. With the guidance of a highly experienced and dedicated team, TCI arranges the most up-to-date conferences, exhibitions and events.

Nearly 550 delegates alone attended this years most successful financial conferences in South Africa: the Mobile Banking Southern Africa Conference & Exhibition, and the Payments Southern African Conference and Exhibition.

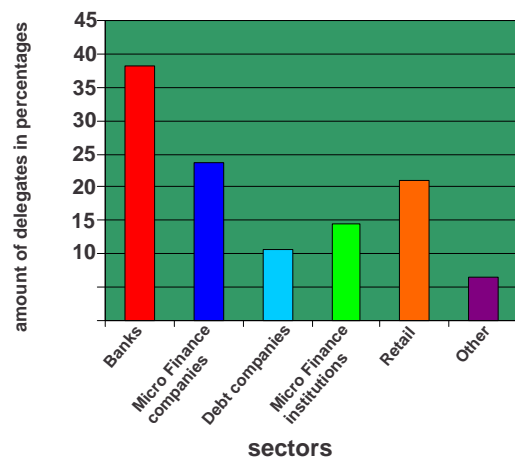
Some of the companies that registered for the 2011 Mobile Banking event:

* ABSA IT * ABSA AFRICA IT * ABSA DIGITAL CHANNELS * NEDBANK CONSUMER CARDS * NEDBANK MASS MARKET SEGMENTS * NEDBANK RETAIL & CVM * NEDBANK CARD BUSINESS SOLUTIONS * NEDBANK GROUP TECHNOLOGY * NEDBANK TRANSACTIONAL BANKING * NEDBANK PERSONAL BANKING * NEDBANK ELECTRONIC BANKING * NEDBANK CHANNEL INFRASTRUCTURE * STANDARD BANK IT * STANDARD BANK INCLUSIVE BANKING * STANDARD BANK GROUP PAYMENTS * STANDARD BANK CORE BANKING SOLUTIONS * ECENTRIC SWITCH * Q LINK * FIRST NATIONAL BANK CORE BANKING SOLUTION PAYMENTS * AFRICAN BANK BUSINESS INTEGRATION * INVESTEC DIGITAL CHANNELS * JP MORGAN * INTEGRATED PROCESSING * FNDS TECH * DIRECT TRANSACT * CFS SOUTH AFRICA * CONNECTNET * MARAVEDI * GIJIMA * FINCHOICE * HSBC * ONESYS * VODACOM GROUP RISK * HOMECHOICE * SPAR * BABAREKI EMPLOYEE SERVICES * KPMG * BARKO FINANCIAL SERVICES * BANK WINDHOEK * WOOLWORTHS FINANCIAL SERVICES * PIC SOLUTIONS * EVESIS SOFTWARE * ABSOLUTE SYSTEMS * HOMECHOICE * KHULA ENTERPRISE FINANCE * CELPAY (ZAMBIA) * BANKSERV * ELLERINES * EXPERIAN * PEP STORES * RAND MERCHANT BANK * AFRICAN BANK IT & SHARED SERVICES * U-BANK * SA POST BANK * IDT TELECOMS * GAPI (MOZAMBIQUE) * WESBANK * QUICKDRAW SOFTWARE SOLUTIONS * REAL PEOPLE * SAP SOUTH AFRICA * ALTECH CARD SOLUTIONS * OLD MUTUAL (NAMIBIA) * QUALITY BEVERAGES * TONGJI (CHINA) * 8.TA * OLD MUTUAL CORPORATE * BANKING ASSOCIATION OF SA * VODACOM MPESA * ICTIC TRADING * GI INVESTMENTS (ZIMBABWE) * BOTSWANA TELECOMMUNICATIONS CORPORATION * INTERNEURON

Did you know?

- The Mobile Banking Southern Africa Conference and Exhibition is Southern Africa's biggest mobile banking event.
- 41% of delegates at the 1st Mobile Banking event came from the banking sector, 32% from service providers, 10% from micro finance and 17% from retail and other sectors.
- TCI's recent Mobile banking and Payments events collectively attracted over 550 delegates.
- In South Africa alone, almost 9 million people use their cell phones to transfer money.
- The total value of African mobile money transfers is set to exceed US\$ 22 billion by 2015.
- Kenya and South Africa are leading the African mobile banking arena in terms of market size and adoption, with a penetration rate of nearly 100% in both countries.
- There are nearly 100 million mobile phone users in Africa.
- Mobile banking is 19% cheaper in comparison to traditional banking methods.
- Africa is the world's second largest mobile market by connections, with Asia being the largest.
- The four biggest mobile phone markets in Africa are Nigeria, South Africa, Kenya, and Ghana.

From which sectors are TCI delegates coming from?



Our top class speakers and panelists



DELEGATE REGISTRATION FORM

Mobile Banking Southern Africa Conference & Exhibition 2012

13, 14 & 15 March 2012, Indaba Hotel, Fourways, Johannesburg

Please register the following delegates for the above conference :

FULL NAME : _____ DESIGNATION : _____ EMAIL : _____
FULL NAME : _____ DESIGNATION : _____ EMAIL : _____
FULL NAME : _____ DESIGNATION : _____ EMAIL : _____
FULL NAME : _____ DESIGNATION : _____ EMAIL : _____
FULL NAME : _____ DESIGNATION : _____ EMAIL : _____
ORGANISATION : _____ COMPANY VAT NO : _____
COMPANY TEL NO : _____ FAX NO : _____
PERSON DEALING WITH ACCOUNTS : _____ EMAIL : _____
POSTAL ADDRESS : _____
DIETARY PREFERENCE (PLEASE INDICATE): _____

REGISTRATION DETAILS :

Registration fee

Registration Fee: R 8 500 + VAT = R9 690,00 p.p.

For three or more bookings from the same department
or company R7 225 + VAT = R8 236,00 p.p.

Registration cost does not include transport and accommodation

4 Simple Ways To Register



Fax: 086 582 2981



Contact us for more
information 011 803-0009



Post: Trade Conferences International,
PO Box 665, Fourways, 2055



E-mail: info@tci-sa.co.za

Please note: Upon receiving the registration form, an invoice will be issued electronically. In order to guarantee your booking, payments must be made within 5 days of receiving the invoice. When payments are made, please supply the bank with your company name as reference.

Fees include lunch, refreshments and conference documentation. The organisers reserve the right to make necessary changes to the programmes, speakers, venue or the dates should the need arise.

CANCELLATIONS: will only be permitted within 5 days of registration. Thereafter your organisation will be held liable for payment of the full amount with no exceptions. Cancellations must be done in writing and forwarded to Ryno van Ellewee at info@tci-sa.co.za or faxed to 086 582 2981.

NB: I hereby acknowledge that I have read and understood all the terms and conditions of registration, and have the authority to approve the registration

FULL AMOUNT TO BE PAID : _____ (incl VAT)
FULL NAME OF APPROVING MANAGER : _____
DESIGNATION : _____ EMAIL : _____
APPROVING MANAGER'S SIGNATURE : _____ DATE : _____

SPONSORSHIP & EXHIBITION REGISTRATION FORM

Mobile Banking Southern Africa Conference & Exhibition 2012

13, 14 & 15 March 2012, Indaba Hotel, Fourways, Johannesburg

The size of your budget doesn't matter. TCI will create the right branding opportunity for you

Please tick the option/s you are interested in and either fax or email the form back to TCI: Fax: 086 582 2981, or e-mail to info@tci-sa.co.za

- | | |
|--|---|
| <input type="checkbox"/> GOLD SPONSOR: package to be finalised | <input type="checkbox"/> SILVER SPONSOR: package to be finalized |
| <input type="checkbox"/> COCKTAIL SPONSOR: R50 000 | <input type="checkbox"/> BANNERS: R4 600 |
| <input type="checkbox"/> COFFEE & REFRESHMENT AREA: R15 000 | <input type="checkbox"/> DELEGATE FOLDERS: R7 000 |
| <input type="checkbox"/> BRANDING OF REGISTRATION AREA: R22 000 | <input type="checkbox"/> DELEGATE CD ROMS: R4 500 |
| <input type="checkbox"/> VISITORS & DELEGATES CARRY BAGS: R10 000 | <input type="checkbox"/> NAME BADGES: R8 000 |
| <input type="checkbox"/> PROMOTIONAL INSERTS: R1 000 - R10 000 | <input type="checkbox"/> BEVERAGE SPONSOR: R1 000 - R5 000 |
| <input type="checkbox"/> PROMOTIONAL GIFTS: R1 000 - R10 000 | <input type="checkbox"/> LUNCH TABLE SPONSOR: R3 000 |
| <input type="checkbox"/> DELEGATE GIFTS: R1 000 - R10 000 | <input type="checkbox"/> TECHNICAL EQUIPMENT: R1 000 - R15 000 |
| <input type="checkbox"/> EXHIBITION STAND: 3 x 3 s.qm = R14 700,00 + VAT = R16 758,00 | <input type="checkbox"/> OPEN SPACE = R1 100 per sqm (Only for stand bigger than 18 sqm) |
| <input type="checkbox"/> EXHIBITION STAND: 4 x 3 s.qm = R18 000,00 + VAT = R20 520,00 | |

All the above prices are quoted without VAT.

COMPANY NAME : _____ CONTACT PERSON : _____
COMPANY PHONE NO : _____ COMPANY FAX NO : _____
PERSON DEALING WITH ACCOUNTS : _____ E-MAIL ADDRESS : _____
POSTAL ADDRESS : _____
APPROVING MANAGER : _____ COMPANY VAT NO : _____
DATE : _____ SIGNATURE : _____ AMOUNT (incl. VAT) _____

Please note: Upon receiving the signed sponsorship form, an invoice will be issued electronically which must be processed within three days after forwarded. Once the sponsorship form has been completed, the company will be held responsible for payment. When payment is made please supply the company name. The organisers reserve the right to make necessary changes to the venue or programme should the need arise. Above costs exclude VAT and only includes the cost of the promotional opportunity.